Tri-State Beef Conference

August 6, 2015
Washington County Fairgrounds
Abingdon, VA

A conference for both cow-calf producers and stocker operators

Presented by:

UT Extension provides equal opportunities in programs and employment.
This year’s conference will address topics of interest to both stocker and cow-calf producers. The conference will be a one-day event and will include educational sessions covering such topics as beef cattle outlook, extending the grazing season while improving soil health and managing weeds, hoof conformation and selecting breeding stock, receiving programs for stocker producers along with new products and how they are intended to be used, and the importance of a lender relationship. We will once again have virtual tours of operations from each of the three states and then will have a time of questions and answers with the producers themselves. This year’s conference will be one that should add dollars to your bottom line whether you run a stocker or a cow-calf operation.

**Thursday, August 6**

Registration begins at 8:00 a.m. The program will begin at 9:20 a.m.

A steak lunch will be provided for all participants.

### Topics and Speakers

**Beef Cattle Outlook**
- Dr. Derrell Peel
- Professor & Livestock Marketing Economist
- Oklahoma State University

**Extending the Grazing Season, Soil Health and Managing Weeds**
- Mr. Johnny Rogers
- Amazing Grazing Coordinator
- North Carolina State University

**Hoof Confirmation and Selecting Breeding Stock**
- Dr. Sarel Van Amstel,
  BVSc, Dip Med Vet, M Med Vet
- Professor
- University of Tennessee
- College of Veterinary Medicine

**Receiving Program for Stockers and New Products and How They are Used**
- Dr. John Currin, DVM, Diplomate ABVP
- Associate Professor
- Virginia-Maryland College of Veterinary Medicine

**Financial Risk: Importance of Lender Relationship**
- Mr. Kevin Ferguson
- Area Farm Management Specialist
- University of Tennessee Extension

**Virtual Tours of three beef operations**
We will highlight an operation from each of the three states and will have a time of questions and answers with the producers themselves

**Body Condition of Calves and Performance in the Feedlot**
- Mr. John Butler
- CEO—Beef Marketing Group

**Conference Hotel**

Comfort Suites
1093 Ole Berry Drive off I-81 exit 14
Abingdon, VA 24210
(276) 698-3040
Rate: $99 single or double/night
Deadline for group rate: July 4
Group name: Tri-State Beef Conference

A trade show will be open during the conference, with many of the animal health, feed, and marketing organizations involved in the region’s beef industry there for you to meet and learn more about their products and services.