Tri-State Beef Conference
August 9, 2018
Ron Ramsey Regional Ag Center
Blountville, TN

A conference for both cow-calf producers and stocker operators

Payment Information:
Enclose a check payable to:
Abingdon Feeder Cattle Association
234 W. Valley Street, Suite B

Programs in agriculture and natural resources, 4-H youth development, family and consumer sciences, and resource development. University of Tennessee Institute of Agriculture, U.S. Department of Agriculture and county governments cooperating. UT Extension provides equal opportunities in programs and employment.

Presented by:

UT Extension
Institute of Agriculture
The University of Tennessee

NC State University
S & T Center
Cooperative Extension
Empowering People. Providing Solutions

Virginia Cooperative Extension
This year’s conference will address topics of interest to both stocker and cow-calf producers. The conference will be a **one-day event** and will include educational sessions covering such topics as ag policy update, breeding soundness exam, beef cattle outlook, management intensive grazing, stocker versus feedlot health, and aerial chemical application for pastures and rough terrain. Once again, we will have virtual tours of operations from each of the three states and then will have a time of questions and answers with the producers themselves. This year’s conference will be one that should add dollars to your bottom line whether you run a stocker or a cow-calf operation.

### Topics and Speakers

<table>
<thead>
<tr>
<th>Topic</th>
<th>Speaker</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Ag Policy Impacting the Beef Industry</strong></td>
<td>Mr. Burton Eller</td>
<td>Burton Eller and Associates</td>
</tr>
<tr>
<td><strong>Breeding Soundness Exam</strong></td>
<td>Dr. Lew Strickland, DVM</td>
<td>University of Tennessee</td>
</tr>
<tr>
<td><strong>Beef Cattle Outlook</strong></td>
<td>Dr. Josh Maples</td>
<td>Mississippi State University</td>
</tr>
<tr>
<td><strong>Management Intensive Grazing</strong></td>
<td>Dr. Dennis Hancock</td>
<td>University of Georgia</td>
</tr>
<tr>
<td><strong>Stocker vs Feedlot Health</strong></td>
<td>Dr. Harold Newcomb, DVM</td>
<td>Merck Animal Health</td>
</tr>
<tr>
<td><strong>Aerial Chemical Applications for Pastures and Rough Terrain</strong></td>
<td>Mr. Scott Jessee</td>
<td>Russell County Extension Agent Virginia Cooperative Extension</td>
</tr>
<tr>
<td><strong>Virtual Tours of three beef operations</strong></td>
<td>We will highlight an operation from each of the three states and will have a time of questions and answers with the producers themselves</td>
<td></td>
</tr>
</tbody>
</table>

A trade show will be open during the conference, with many of the animal health, feed, and marketing organizations involved in the region’s beef industry there for you to meet and learn more about their products and services.

---

### Thursday, August 9

**Registration begins at 8:00 a.m.**  **The program will begin at 9:20 a.m.**

A steak lunch will be provided for all participants.

### Directions to Ag Center

140 Spurgeon Ln Blountville, TN 37617
Take Exit 63 off I-81 to TN-357 S
Turn right onto Centenary Rd
Continue Straight onto Spurgeon Ln 1.4 miles

### Conference Hotel

La Quinta Inn & Suites
10150 Airport Pkwy off I-81 exit 63
Kingsport, TN 37663
(423) 323-0500—Ext 5
Rate: $81 (King)/$75 (double)/night
Deadline for group rate: July 22